Sociocommunicative Orientation Scale

INSTRUCTIONS: The questionnaire below lists twenty personality characteristics. Please indicate the degree to which you believe each of these characteristics applies to you while interacting with others by marking whether you (5) strongly agree that it applies, (4) agree that it applies, (3) are undecided, (2) disagree that it applies, or (1) strongly disagree that it applies. There are no right or wrong answers. Work quickly; record your first impression.

_____ 1. helpful
_____ 2. defends own beliefs
_____ 3. independent
_____ 4. responsive to others
_____ 5. forceful
_____ 6. has strong personality
_____ 7. sympathetic
_____ 8. compassionate
_____ 9. assertive
_____ 10. sensitive to the needs of others
_____ 11. dominant
_____ 12. sincere
_____ 13. gentle
_____ 14. willing to take a stand
_____ 15. warm
_____ 16. tender
_____ 17. friendly
_____ 18. acts as a leader
_____ 19. aggressive
_____ 20. competitive

Scoring:

Items 2, 3, 5, 6, 9, 11, 14, 18, and 20 measure assertiveness.

Items 1, 4, 7, 8, 10, 12, 13, 15, 16, 17 measure responsiveness

Add your scores on these two sets of items to get your assertiveness and responsiveness scores.

Assertiveness scores > 58 = high assertiveness.

Assertiveness scores < 49 = low assertiveness.

Responsiveness scores > 64 = high responsiveness.

Responsiveness scores < 43 = low responsiveness.
Sources:

