

## Willingness to Listen Measure

Directions: The following twenty-four statements refer to your willingness to listen. Please indicate the degree to which each statement applies to you by marking whether you:

Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree
1	2	3	4	5

- \_\_\_\_\_ 1. I dislike listening to boring speakers.
- \_\_\_\_\_ 2. Generally, I can listen to a boring speaker.
- \_\_\_\_\_ 3. I am bored and tired while listening to a boring speaker.
- \_\_\_\_\_ 4. I will listen when the content of a speech is boring.
- \_\_\_\_\_ 5. Listening to boring speakers about boring content makes me tired, sleepy, and bored.
- \_\_\_\_\_ 6. I am willing to listen to boring speakers about boring content.
- \_\_\_\_\_ 7. Generally, I am unwilling to listen when there is noise during a speaker's presentation.
- \_\_\_\_\_ 8. Usually, I am willing to listen when there is noise during a speaker's presentation.
- \_\_\_\_\_ 9. I am accepting and willing to listen to speakers who do not adapt to me.
- \_\_\_\_\_ 10. I am unwilling to listen to speakers who do not do some adaptation to me.
- \_\_\_\_\_ 11. Being preoccupied with other things makes me less willing to listen to a speaker.
- \_\_\_\_\_ 12. I am willing to listen to a speaker even if I have other things on my mind.
- \_\_\_\_\_ 13. While being occupied with other things on my mind, I am unwilling to listen to a speaker.
- \_\_\_\_\_ 14. I have a willingness to listen to a speaker, even if other important things are on my mind.
- \_\_\_\_\_ 15. Generally, I will not listen to a speaker who is disorganized.
- \_\_\_\_\_ 16. Generally, I will try to listen to a speaker who is disorganized.
- \_\_\_\_\_ 17. While listening to a nonimmediate, nonresponsive speaker, I feel relaxed with the speaker.
- \_\_\_\_\_ 18. While listening to a nonimmediate, nonresponsive speaker, I feel distant and cold toward that speaker.
- \_\_\_\_\_ 19. I can listen to a nonimmediate, nonresponsive speaker.
- \_\_\_\_\_ 20. I am unwilling to listen to a nonimmediate, nonresponsive speaker.
- \_\_\_\_\_ 21. I am willing to listen to a speaker with views different from mine.

\_\_\_\_\_22. I am unwilling to listen to a speaker with views different from mine.

\_\_\_\_\_23. I am willing to listen to a speaker who is not clear about what he or she wants to say.

\_\_\_\_\_24. I am unwilling to listen to a speaker who is not clear, not credible, and abstract.

SCORING:

Your score can range from 24 to 120.

Step 1: Add scores for items 2, 4, 6, 8, 9, 12, 14, 16, 17, 19, 21, and 23

Step 2: Add scores for items 1, 3, 5, 7, 10, 11, 13, 15, 18, 20, 22, and 24

Step 3:  $WLM = 64 - \text{Total from Step 1} + \text{Total from Step 2}$ .

Scores above 80 indicate a high willingness to listen.

Scores below 50 indicate a low willingness to listen.

Source:

Richmond, V. P., & Hickson, M. III. (2001). *Going public: A practical guide to public talk*. Boston: Allyn & Bacon.